

First Quarter 2023 Earnings Presentation

May 12, 2023

### DISCLAIMERS AND FORWARD-LOOKING STATEMENTS

The information contained in this presentation should be viewed in conjunction with the earnings conference call of Silver Spike Investment Corp. ("SSIC" or the "Company") (NASDAQ: SSIC) held on May 12, 2023 and the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2023. The information contained herein may not be used, reproduced or distributed to others, in whole or in part, for any other purpose without the prior written consent of the Company.

This investor presentation may contain forward-looking statements that involve substantial risks and uncertainties, including the impact of COVID-19 on the business, future operating results, access to capital and liquidity of the Company and its portfolio companies. You can identify these statements by the use of forward-looking terminology such as "may," "will," "should," "expect," "anticipate," "project," "target," "estimate," "intend," "continue," or "believe" or the negatives thereof or other variations thereon or comparable terminology. You should read statements that contain these words carefully because they discuss our plans, strategies, prospects and expectations concerning our business, operating results, financial condition and other similar matters. These statements represent the Company's belief regarding future events that, by their nature, are uncertain and outside of the Company's control. Any forward-looking statement made by us in this investor presentation speaks only as of the date on which we make it. Factors or events that could cause our actual results to differ, possibly materially from our expectations, include, but are not limited to, the risks, uncertainties and other factors we identify in the sections entitled "Risk Factors" and "Cautionary Statement Regarding Forward-Looking Statements" in filings we make with the Securities and Exchange Commission, and it is not possible for us to predict or identify all of them. We undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

This presentation does not constitute a prospectus and should under no circumstances be understood as an offer to sell or the solicitation of an offer to buy our common stock or any other securities referred to in this presentation in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of such state or jurisdiction.

Nothing in these materials should be construed as a recommendation to invest in any securities that may be issued by SSIC or as legal, accounting or tax advice. An investment in securities of the type described herein presents certain risks. Nothing contained herein shall be relied upon as a promise or representation whether as to the past or future performance.

Information regarding performance by our management team and their affiliates is presented for informational purposes only. You should not rely on the historical record of our management team and their affiliates as indicative of the future performance of an investment in the Company or the returns the Company will, or is likely to, generate going forward.

Certain information contained herein has been derived from sources prepared by third parties. While such information is believed to be reliable for the purposes used herein, we make no representation or warranty with respect to the accuracy of such information.

This presentation contains references to trademarks and service marks belonging to other entities. Solely for convenience, trademarks and trade names referred to in this presentation may appear without the ® or ™ symbols, but such references are not intended to indicate, in any way, that the applicable licensor will not assert, to the fullest extent under applicable law, its rights to these trademarks and trade names. We do not intended our use or display of other companies' trade names, trademarks or service marks to imply a relationship with, or endorsement or sponsorship of us by, any other companies.

The information contained in this presentation is summary information that is intended to be considered in the context of other public announcements that we may make, by press release or otherwise, from time to time. We undertake no duty or obligation to publicly update or revise the information contained in this presentation, except as required by law. These materials contain information about SSIC, certain of its personnel and affiliates and its historical performance. You should not view information related to the past performance of SSIC as indicative of SSIC's future results, the achievement of which cannot be assured.

Past performance does not guarantee future results, which may vary. The value of investments and the income derived from investments will fluctuate and can go down as well as up. A loss of principal may occur.

/ER SPIKE INVESTMENT CORP.

# First Quarter 2023 Financial Highlights

	QUARTER ENDED 3/31/23	QUARTER ENDED 12/31/22
GROSS INVESTMENT INCOME	\$2.5 million	\$2.0 million
EXPENSES	\$1.1 million	\$0.6 million
NET INVESTMENT INCOME	\$1.4 million	\$1.4 million
NET INVESTMENT INCOME / SHARE	\$0.22	\$0.23
NET ASSETS AT END OF PERIOD	\$88.8 million	\$86.5 million
NET ASSET VALUE / SHARE AT END OF PERIOD	\$14.29	\$13.91

©2022 All Rights Reserved

## Experienced Management Team



**Scott Gordon** Founding Partner, CEO & CIO

- ▶ 35-year investment career in global special situations, distressed, and emerging markets
- ► Holds board positions at Papa & Barkley and WM Holding Company, LLC ("Weedmaps")
- Early entrepreneur and investor in cannabis operating businesses, including California based Papa & Barkley, an industry-leading cannabis/CBD health & wellness brand
- ► Leadership roles at JP Morgan, ING Barings, Bank of America Distressed (International), Caxton, Marathon and Taconic



**Bill Healy** Partner, Head of Capital Formation

- ▶ 35-year career in asset management, corporate banking, and sales & trading
- Former President of Pantera Capital
- ▶ 18 years of leadership roles at Deutsche Bank Global Markets, DB's asset & wealth management division and Chase Manhattan Bank
- Former Head of Emerging Market Sales at ING Barings



**Bank of America** 









J.P.Morgan









#### **Umesh Mahajan** Partner, Co-Head of Credit, CFO

- 28-year career in credit, special situations and distressed investing
- ► Former Managing Director at Ascribe Capital, an opportunistic credit investing fund
- Former Managing Director at Bank of America Merrill Lynch in principal investing and special situations
- Former member of J.P. Morgan's investment banking team in Asia



Dino Colonna, CFA

Partner, Co-Head of Credit

- 21-year career in traditional and alternative investment portfolios, and investment banking across the global capital markets
- Formerly Managing Partner at Madison Capital Advisors, a middle-market asset-backed lender in the cannabis, life sciences and tech sectors
- Served as an investment banker at Barclays in London, and six years as a senior research analyst at Forest Investment Management, a global multi-strategy hedge fund

SILVER SPIKE INVESTMENT CORP. ©2022 All Rights Reserved

## Competitive Advantages

## **BDC STRUCTURE VS REIT**



#### MANAGEMENT TEAM

- ► FIRST mover in the cannabis BDC landscape currently the only public BDC focused on directlending to the cannabis sector
- ▶ BDCs are direct lending vehicles that are more flexible than REITS:
  - SSIC can lend against cash flows as well as multiple types of collateral, including real estate, equipment, cash and receivables, and the equity of subsidiaries which often own cannabis licenses
  - REITs must have 75% of their assets invested in real estate or mortgages, narrowing the investable universe
  - We believe cash-flow lending is a much larger addressable market in the cannabis industry

- Deep background, experience, and skills across credit and special situations, in both developed and emerging markets across dozens of jurisdictions
- Our four partners have an average of nearly 30 years of experience in the credit and capital markets
- Successful track record scaling credit, trading and asset management businesses
- Cannabis operating and investing expertise

SILVER SPIKE INVESTMENT CORP.

## Market Opportunity

#### Why Now?



Cannabis is an emerging market secular growth story with an attractive lending opportunity. The U.S. industry is sizeable, growing rapidly, and estimated to reach ~\$57bn by 2028F, representing a ~11% CAGR from 2021.<sup>1</sup>



Compelling opportunities for lenders to profit from the favorable supply and demand imbalance for debt capital, as the debt servicing capacity of cannabis companies far outstrips the available supply of institutional debt capital.



We believe this opportunity will persist for many years, regardless of any near-term federal regulatory action. Within the \$1.3 trillion private credit market today, direct lending in cannabis will remain outside the purview of most banks and traditional alternative asset managers. Near-term regulatory action (e.g., SAFE Banking) will be a step in the right direction, but likely will not meaningfully change the complex industry dynamics.

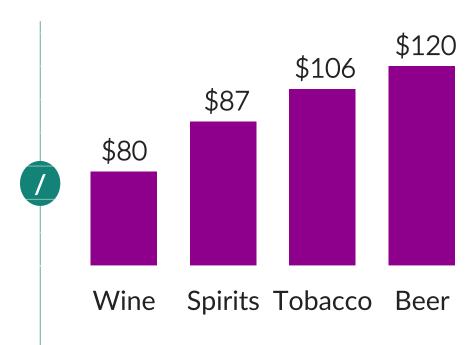


Lenders can demand various structural protections and have significant pricing power, driving attractive risk-adjusted returns. Complex regulatory, operational, and legal frameworks that vary state to state create high barriers of entry to traditional capital providers.

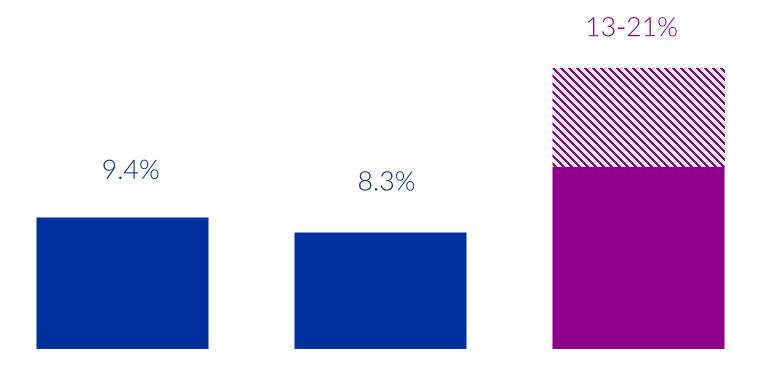
#### U.S. Legal Cannabis Retail Sales (\$BN)<sup>1</sup>







# Cannabis Lending Offers a Significant Premium to Traditional Leveraged Finance<sup>3,4,5</sup>



US Leveraged Loan Yield US High Yield Index Current SSIC Loan Yields Index

1. MJBiz Marijuana Factbook 2023 2. Statista; total 2022 revenue as of January 2023 3. Morningstar LSTA US Leveraged Loan Index, Yield to Maturity as of 3/31/23. 4. ICE BoA US High Yield Index Effective Yield as of 3/31/23. 5. Low and high yield range is the lowest and highest annualized gross yield of each investment (excluding cash) in SSIC's portfolio as of 3/31/23, or, for investments made subsequent to 3/31/23, the investment date of such investment.

SILVER SPIKE INVESTMENT CORP.

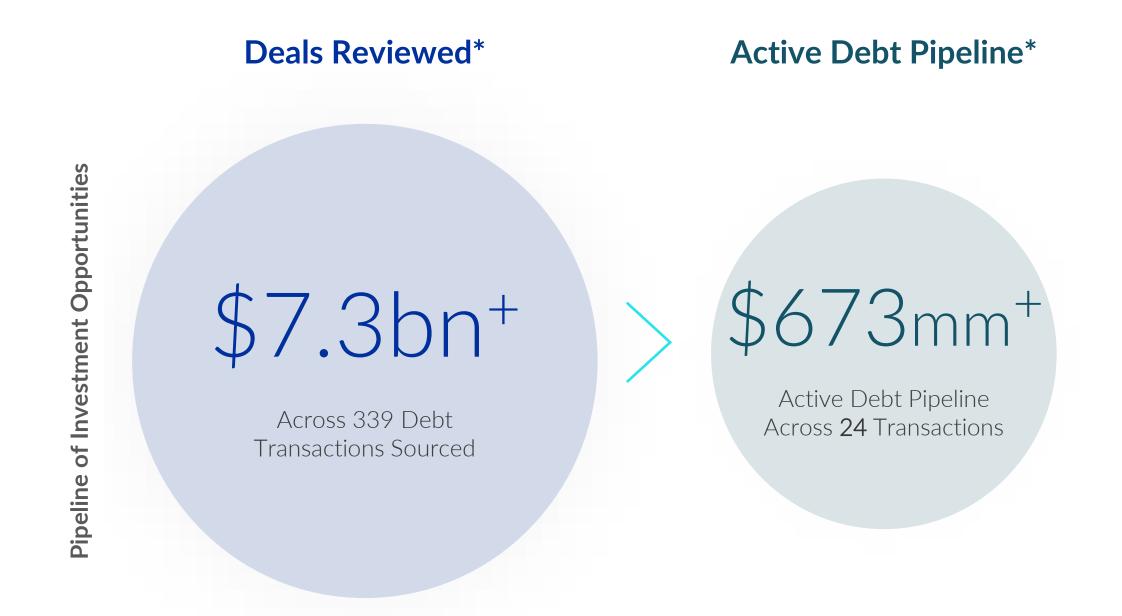
# SSIC's Investment and Underwriting Process

LOAN SOURCING AND ORIGINATION  Credit team screens companies and management	INITIAL CREDIT REVIEW  Conduct management meetings	INITIAL INVESTMENT COMMITTEE MEETING  • Evaluate investment opportunity	EXECUTE INDICATIVE TERM SHEET  Sign exclusive term sheet  Collect deposit	CONDUCT DETAILED DUE DILIGENCE  Conduct onsite management meeting.	FINAL INVESTMENT COMMITTEE MEETING  Prepare final investment committee memo	BRING-DOWN DILIGENCE AND CLOSING  Final due diligence check  Closing and	CREDIT MONITORING & PORTFOLIO MANAGEMENT  Monthly financial reviews
<ul> <li>Maintain         proprietary         database of         opportunities</li> </ul>	preliminary credit overview and draft term sheet	ldentify any gating conditions for investment	for legal and due diligence fees	<ul> <li>Review:</li> <li>Accounting</li> <li>Legal</li> <li>Tax</li> <li>Background checks</li> <li>Consulting SOP review</li> <li>Insurance</li> <li>Appraisals</li> </ul>	<ul> <li>Prepare         advanced draft         of loan docs</li> <li>Review         investment with         the Investment         Committee and         vote         (unanimous         consent         required)</li> </ul>	disbursement	<ul> <li>Quarterly valuation process with independent third party</li> <li>Ongoing market sector and macro review</li> <li>Adjust portfolio goals based on changing regulatory environment</li> </ul>

©2022 All Rights Reserved SILVER SPIKE INVESTMENT CORP.

# Sourcing and Origination

#### SILVER SPIKE HAS A SIGNIFICANT PIPELINE OF POTENTIAL DEBT INVESTMENTS



Management's experience and deep cannabis industry relationships create differentiated sourcing and ability to execute transactions

### Highlights of Silver Spike's **Sourcing & Origination Funnel**

- Our preference is to directly originate deals via our networks. Direct deal sourcing is enhanced by cannabis operating experience and visibility from Silver Spike management's publicly-traded cannabis company experience
- Sourcing / origination team screens based on business metrics, management team, state and local dynamics, collateral type, funding requirements, and potential deal structure
- Management has experience founding and operating in the cannabis industry since 2013

# SSIC Portfolio Summary (as of 5/5/2023)

Total Investment Value: \$59.84mm

% of Net Assets Invested: 67.36%

WEIGHTED AVERAGE YIELD
TO MATURITY OF LOANS
(GROSS):
17.69%<sup>1</sup>

Portfolio Company	Investment Date	MATURITY DATE	INTEREST RATE	Investment Value <sup>2</sup>	% of Net Assets Invested <sup>3</sup>
Company A	5/26/2022	5/26/2026	Prime Rate + 8.50% (4.00% Prime Floor)	\$20.57mm	23.2%
Company B	6/30/2022	6/30/2025	12.00%	\$4.07mm	4.6%
Company C	10/11/2022	12/10/2024	12.50%	\$1.80mm	2.0%
Company D	10/11/2022	12/15/2026	8.00%	\$4.04mm	4.6%
Company E	10/27/2022	10/30/2026	Prime Rate + 6.50% (6.25% Prime Floor)	\$20.89mm	23.5%
Company F	1/24/2023	1/24/2026	Prime Rate + 5.75% Cash (6.25% Prime Floor), 1.40% PIK	\$4.24mm	4.8%
Company G	5/3/2023	5/3/2026	Prime Rate + 8.75% (7.50% Prime Floor)	\$4.21mm	4.7%

Note: For additional details on the portfolio as of March 31, 2023, please refer to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2023

SILVER SPIKE INVESTMENT CORP.

<sup>1.</sup> Estimated Yield to Maturity ("YTM") includes a variety of fees and features that affect the total yield, which may include, but are not limited to, original issue discount ("OID"), exit fees, prepayment fees, unused fees, and contingent features. The estimated YTM calculations require management to make estimates and assumptions, including, but not limited to, the timing and collectability of exit fees, the probability of contingent features occurring. We have not assumed any prepayment penalties or early payoffs in our YTM calculations. Estimated YTM is based on current management estimates and assumptions. For floating rate loans, future Prime rates are assumed to be equal to the Prime rate applicable to the current interest payment. Weighted average YTM of loans is gross of expenses and cash holdings.

<sup>2.</sup> For loans made prior to 3/31/23, investment value is the fair market value of such loans. For loans made subsequent to 3/31/23, investment value is the purchase price, plus actual accrued interest (if any at purchase), of such loans.

<sup>3.</sup> Percentage of net assets is calculated using the investment values shown, divided by the total net assets as of 3/31/23. Total net assets as of 3/31/23 were \$88.8mm.

### CONTACT:

BILL HEALY - PARTNER

BILL@SILVERSPIKECAP.COM

SSIC.SILVERSPIKECAP.COM

